

Co-Hosted training offered

Chesterfield County Police Training Academy



# Training Opportunity

## INFORMANT MANAGEMENT

APRIL 17-18, 2006 ♦ 8 A.M.— 5 P.M.

EANES-PITTMAN PUBLIC SAFETY TRAINING CENTER

CHESTERFIELD, VA ♦ POLICE CLASSROOM 1

This course is being taught by Gil Mora of Mora & Associates. Gil is a 32-year law enforcement veteran whose career spans local, state and federal law enforcement agencies. He has extensive experience in conducting conspiracy and traditional drug cases.

**MORA & Associates**  
ASSOCIATES • PUBLIC SAFETY TRAINING

*THIS CLASS HAS BEEN APPROVED  
FOR DCJS CAREER DEVELOPMENT  
IN-SERVICE HOURS.*

REGISTRATION FEE: \$180.00 OR  
\$150.00 EACH FOR TWO OR MORE  
PARTICIPANTS FROM THE SAME  
AGENCY. REGISTER ONLINE AT  
[WWW.MORA-ASSOCIATES.COM](http://WWW.MORA-ASSOCIATES.COM).

This practical, two-day seminar is designed to enhance the skills of law enforcement to work more effectively with informants, while minimizing risk and exposure to physical and legal pitfalls.

It is designed for any law enforcement officer who has not had the benefit of a formal informant management training program. Participants will gain valuable skills, information and insight into proper development & management of informants.

### Major Topics Will include:

- Introduction/History of Informant Use
- Types of Informants
- Recruiting Classification of Informants
- Establishment of Informant Program
- Legal and Ethical Considerations
- Special Considerations/Restricted Use of Informants
- Informant Motivation and Training
- Developing and Controlling Informants
- Supervisory Responsibilities
- Informant Case File

Contact Training Specialist Janet Joyce @ 804-768-7460 for more information. For rules of conduct, lodging information and directions to the Eanes-Pittman Public Safety Training Center, go to  
<http://www.co.chesterfield.va.us/PublicSafety/Police/cohosted.asp>

# INFORMANT MANAGEMENT

The day after 9/11 federal intelligence agencies lamented that they had not had any indication of the attack on the twin towers. Partial blame was aimed at the fact that since the early 1980s, there had been a heavy reliance on electronic and satellite information gathering techniques that overshadowed use of human intelligence resources. Electronic and satellite information can provide a picture analysis, but human intelligence is required to tell about who, what, where and when things are going to happen. You need INFORMANTS on the ground.

The same is true regarding informants and law enforcement. While in the last 10 years there has been a dramatic increase in the number of law enforcement officers lost to the job because of indictments, forced resignations, injuries and death as a result of mismanagement of informants, police officers cannot perform their jobs without informants---they are a necessary evil.

Are your Supervisors and Officers prepared to deal with the informant? Does your agency have written policy that will guide your officers through the maze of identifying, recruiting, training, utilization, documentation and deactivation of informants? Are your people current in the areas of civil liability and IRS and federal law requirements regarding payments to informants? Fewer than a dozen law enforcement academies deal with managing of informants other than in anecdotal terms and most officers get their training "on the job" from their partner or an informant. A recent FBI Academy survey of Chiefs of Police, Sheriffs and Public Safety Directors, found that Informant Management created significant difficulties in the areas of ethics, integrity and civil liability. This practical, two-day seminar taught by law enforcement professionals, is designed to enhance the skills of law enforcement to work more effectively with informants, while minimizing risk and exposure to physical and legal pitfalls.

## Course Objectives:

At the conclusion of this training, each participant will:

1. Be familiar with the concept of "risk management" and "civil liability" as it relates to the use of informants;
2. Know the definition of "informant" using law enforcement lexicon and distinguish informants from other "sources" of information;
3. Demonstrate an understanding of the purposes and correct use of informants;
4. Identify the common ways of recruiting and developing informants;
5. Identify and explain the most common psychological factors that motivate informants;
6. Identify some of the common factors that deter people from informing;
7. Develop an appreciation of some of the dynamics of the officer/informant relationship;
8. Understand the role and responsibilities of the informant, the officer (Controller) and the supervisor;
9. Develop an understanding of the purpose and procedures for protection of informants and informant confidentiality;
10. Be familiar with the basic knowledge of the administrative process for establishing, maintaining and controlling informants including federal laws re: payment and IRS liabilities;
11. Be aware of ethical and legal considerations in dealing with informants;
12. Receive models of officer/informant contracts and review examples of several informant policy statements.

Enrollment is restricted to sworn law enforcement officers and/or criminal justice officials employed by local, state, county or federal government agencies.

Lodging is the responsibility of the individual student.

Questions or Additional Information: Contact Gil Mora: (800) 825-5606, FAX (480) 802-5281, E-Mail, JMorAssoc@aol.com

# INFORMANT MANAGEMENT INSTRUCTOR

**GIL MORA**, Special Agent, Retired  
Drug Enforcement Administration

Gil Mora is a 32 - year law enforcement veteran whose career spans local, state and federal law enforcement agencies. He retired after 24 years as a Special Agent with the DEA. Gil has extensive experience in conducting conspiracy and traditional drug cases including Undercover, management of single and multiple Informants, and wiretap operations. His experience includes seven years working undercover in Mexico and South America.

In 1987 Agent Mora was assigned to the FBI Academy as a Program Manager responsible for training and certifying DEA Instructors at the Academy and coordinating training for state and local law enforcement throughout the U.S. Gil also instructed at the FBI National Academy 1989-1991. From 1992 to 1994, he was a shift supervisor of a major international Hispanic wiretap operation.

Gil received his Bachelors Degree in Business from the University of California at San Jose, San Jose, California and a Masters Degree in Management from the University of Redlands, Redlands, California. He holds a Lifetime Teaching Credential from the University of California at Berkeley.

## **REGISTRATION FORM INFORMANT MANAGEMENT**

Training Seminar

Chesterfield County, VA, April 17-18, 2006

Please register the following individuals for the Informant Management program:

Agency Name: \_\_\_\_\_

Address: \_\_\_\_\_

City/State/zip: \_\_\_\_\_

Telephone: ( ) \_\_\_\_\_ FAX:( ) \_\_\_\_\_

E-MAIL: \_\_\_\_\_

Names of attendees (First, middle, last, rank)

1. \_\_\_\_\_

2. \_\_\_\_\_

3. \_\_\_\_\_

4. \_\_\_\_\_

Method of payment:

☐ Advance Tuition Fee of \$180.00 or \$150.00 x \_\_\_\_\_ = \$ \_\_\_\_\_ Enclosed  
(Make checks payable to Mora & Associates)

☐ Direct Bill: Purchase Order Attached \$180.00 or \$150.00 x \_\_\_\_\_ = \$ \_\_\_\_\_ Due

☐ Direct Bill: Send Invoice ..... \$180.00 or \$150.00 x \_\_\_\_\_ = \$ \_\_\_\_\_ Due

☐ Payment at time of registration ..... \$180.00 or \$150.00 x \_\_\_\_\_ = \$ \_\_\_\_\_ Due

Complete and send to:

Mora & Associates

10218 East Arrowvale Drive, Sun Lakes, Arizona 85248

OR register online at [WWW.MORA-ASSOCIATES.COM](http://WWW.MORA-ASSOCIATES.COM)